# AUSTRALIAN FOUNDATION INVESTMENT COMPANY 

ABN. 56004147120.

# APPENDIX 4D STATEMENT FOR THE HALF-YEAR ENDED 31 DECEMBER 2016 

## CONTENTS

- Results for announcement to the market
- Media release
- Appendix 4D Accounts
- Independent Auditors' Review Report

This half-year report is presented under listing rule 4.2A and should be read in conjunction with the Group's 2016 Annual Report.

## RESULTS FOR ANNOUNCEMENT TO THE MARKET

The reporting period is the half-year ended 31 December 2016 with the previous corresponding period being the half-year ended 31 December 2015. The results have been reviewed by the Company's auditors.

## Results for announcement to the market

- Revenue from operating activities was $\$ 135.5$ million, down $\$ 21.1$ million or $13.5 \%$ from the previous corresponding period. This excludes capital gains on investments.
- Profit after tax attributable to members was $\$ 118.0$ million (down $18.9 \%$ on the previous corresponding period's $\$ 145.5$ million).
- The interim dividend is 10 cents per share, fully franked, the same as last year. It will be paid on 24 February 2017 to ordinary shareholders on the register on 8 February 2017 and the shares are expected to commence trading on an ex-dividend basis on 7 February 2017. There is no conduit foreign income component of the dividend.
- A Dividend Reinvestment Plan (DRP) and Dividend Substitution Share Plan (DSSP) are available, the price for which will be set at a nil discount to the Volume Weighted Average Price of the Company's shares traded on the ASX and Chi-X automated trading systems over the five trading days from when the shares trade ex-dividend. The last date for the receipt of an election notice for participation in the DRP \& DSSP is 5.00 pm (Melbourne time) on 9 February 2017.

The final dividend for the 2016 financial year was 14 cents per share (fully franked), and it was paid to shareholders on 30 August 2016.

Net tangible assets per share before any provision for deferred tax on the unrealised gains on the long-term investment portfolio as at 31 December 2016 were $\$ 5.83$, up from $\$ 5.63$ at the end of the previous corresponding period (both before allowing for interim dividends).

- The interest payment on the 6.25\% Convertible Notes issued in December 2011 will be $\$ 3.0993$ per $\$ 100$ Note, payable on 28 February 2017 to note holders on the register on 20 February 2017. The notes are expected to commence trading on an ex-interest basis on 17 February 2017. The last date for the receipt of Exit Notices for the final conversion of Notes into ordinary shares is 13 February 2017. Noteholders should be aware that any Notes not converted will be redeemed for \$100 per Note on 28 February 2017.


# Improved markets but uncertainty lies ahead Half Year Report to 31 December 2016 

## Key Themes -

- AFIC is an investor in a diversified portfolio of Australian equities seeking to deliver attractive income and capital growth over the medium to long term.
- From the time of the US election there has been a marked change in sentiment as investors anticipated improved economic growth and interest rates started rising.
- As a result, global investors have been moving out of fixed interest markets and into equities.
- In response to the improved outlook for global growth, resource and financial stocks have benefited particularly from this shift to equities.
- Equity markets in our view appear fully valued.
- Uncertainty arising from the new administration in the US and ongoing geopolitical issues is likely to increase volatility in markets.
- AFIC will look for long term value out of this volatility.


## Result Summary -

- Half Year Profit of $\mathbf{\$ 1 1 8 . 3}$ million, down from $\mathbf{\$ 1 4 5 . 6}$ million in the corresponding period last year.
- Investment income declined $\$ 21.1$ million primarily as a result of the significant cut in dividends across a broad range of large companies.
- Trading income was down $\$ 9.7$ million, as the gains generated in the prior corresponding period were not repeated this half year.
- Earnings per share of 10.4 cents.
- Interim Dividend maintained at 10 cents per share fully franked.
- Management expense ratio of $0.13 \%$.
- Six month portfolio return was $8.6 \%$; including franking it was $9.7 \%$.


## Portfolio Performance

The Australian market in recent months has risen strongly with investors looking to a more positive outlook for global growth with rising commodity prices and higher interest rates. As a result, there was a recovery in resource and banking sectors, both of which had been previously out of favour for some time. This rebound pushed the resources index up 23.2\% and banks increased 19.4\% over the six month period.

AFIC's portfolio was up $8.6 \%$ for the 6 months to 31 December 2016 compared with S\&P/ASX 200 Accumulation Index which increased 10.6\%. AFIC traditionally only invests in the large resource companies such as BHP Billiton and Rio Tinto. The portfolio was not exposed to the significant rise in the more cyclical mid-sized resource companies which increased by approximately $40.2 \%$ over the period.
The best performing companies in the AFIC portfolio outside of the large resource companies and the banks were Woolworths, Wesfarmers and Computershare.

The longer term performance of the portfolio, which is more in line with the Company's investment timeframes, was $7.2 \%$ per annum for the 10 years to 31 December 2016 versus the Index return of $6.1 \%$ per annum (these returns include the full benefit of franking). AFIC's performance numbers are after expenses and tax paid.

## Portfolio Adjustments

AFIC continued to diversify the portfolio with the addition of new holdings including Link Administration Services, Carsales.com, Isentia Group and AMA Group. Other major additions were in existing holdings of CSL and Cochlear, both of which we believe are soundly positioned for the growing demand for their products arising from ageing demographics globally.

Major sales were in Asciano as a result of the combined takeover offer from Brookfield and Qube Holdings, the complete disposal of the remaining position in Santos and a slight reduction in the holding in APA Group.

## Profit and Dividend

Profit for the half year was $\$ 118.3$ million compared to $\$ 145.6$ million from the corresponding period last year. The fall was due to the decline in investment income received, primarily as a result of the significant cut in dividends across a broad range of large companies including resources, energy and supermarkets as operating conditions remained challenged in 2016. The contribution from the trading portfolio and options was also down $\$ 9.7$ million, as the realised gains generated in the prior corresponding period were not repeated this half year.

The Board has maintained the fully franked interim dividend of 10 cents per share fully franked.

## Going Forward

The strength in the US market following the presidential election has also helped drive an increase in the broad Australian equity index to just over 5700 by the end of the calendar year. At current market levels it is difficult to find outstanding value. We will continue to look for quality companies that can provide good long term growth, including dividends, but will only do this at appropriate prices where reasonable value is on offer. In this context we will be looking to any possible market pullback, which may arise from further interest rate rises in the US over the course of the year or heightened geopolitical tensions, as a way of adding to holdings at more reasonable prices.

## Please direct any enquiries to:

Ross Barker Managing Director (03) 92252101

Geoff Driver General Manager
(03) 92252102

## Major Transactions in the Investment Portfolio

| Acquisitions (above \$10 million) | Cost <br> Link Administration Services |
| :--- | ---: |
| Carsales.com | 20,754 |
| CSL | 18,537 |
| Isentia Group | 14,917 |
| Vocus Communications (includes participation in 1 for 8.9 Rights Issue at \$7.55 per share) | 12,065 |
| Cochlear | 11,831 |
|  | 11,551 |
| Aisposals (above \$10 million) | Proceeds |
| Asciano\# (takeover by Brookfield and Qube) | $\left(\${ }^{\prime} 000\right)$ |
| Santos\# | 16,280 |
| APA Group | 12,385 |
| \# complete disposal from the portfolio | 12,107 |
| New Companies Added to the Investment Portfolio |  |
| Link Administration Holdings | AMA Group |
| Carsales.com | Altium |

TOP 25 Investments As At 31 December 2016

Includes investments held in both the Investment and Trading Portfolios

Valued at closing prices at 30 December 2016

|  |  | Total Value \$ million | \% of the portfolio |
| :---: | :---: | :---: | :---: |
| 1 | Commonwealth Bank of Australia | 651.0 | 9.6\% |
| 2 | Westpac Banking Corporation | 506.8 | 7.5\% |
| 3 | BHP Billiton | 350.6 | 5.2\% |
| 4 | * National Australia Bank | 306.0 | 4.5\% |
| 5 | Wesfarmers | 283.3 | 4.2\% |
| 6 | Telstra Corporation | 267.5 | 4.0\% |
| 7 | * Australia and New Zealand Banking Group | 263.4 | 3.9\% |
| 8 | Rio Tinto | 218.7 | 3.2\% |
| 9 | Transurban Group | 189.2 | 2.8\% |
| 10 | Amcor | 183.9 | 2.7\% |
| 11 | * CSL | 178.5 | 2.6\% |
| 12 | * Brambles | 155.7 | 2.3\% |
| 13 | Woolworths | 122.1 | 1.8\% |
| 14 | Oil Search | 118.2 | 1.7\% |
| 15 | AGL Energy | 112.0 | 1.7\% |
| 16 | Woodside Petroleum | 102.3 | 1.5\% |
| 17 | AMP | 101.3 | 1.5\% |
| 18 | QBE Insurance Group | 97.8 | 1.4\% |
| 19 | Ramsay Health Care | 96.6 | 1.4\% |
| 20 | * Incitec Pivot | 80.2 | 1.2\% |
| 21 | Qube Holdings | 77.5 | 1.1\% |
| 22 | * Treasury Wine Estates | 73.4 | 1.1\% |
| 23 | Healthscope | 68.7 | 1.0\% |
| 24 | * James Hardie Industries | 68.1 | 1.0\% |
| 25 | * Macquarie Group | 60.5 | 0.9\% |
|  |  | 4,733.3 |  |
|  | As \% of Total Portfolio Value (excludes Cash) | 70.1\% |  |

[^0]
## Portfolio Performance to 31 December 2016

| Performance Measures to 31 December 2016 | 6 months | 1 YEAR | 5 YEARS <br> $\%$ PA | 10 YEARS <br> $\% P A$ |
| :--- | :---: | :---: | :---: | :---: |
| AFIC Portfolio Return - Net Asset backing including <br> DIVIDENDS REINVESTED* | $8.6 \%$ | $8.2 \%$ | $10.8 \%$ | $5.3 \%$ |
| S\&PIASX 200 Accumulation Index | $10.6 \%$ | $11.8 \%$ | $11.9 \%$ | $4.5 \%$ |


| Net AsSET BACKING GROSS RETURN InCLUDING DIVIDENDS <br> REINVESTED* | $\mathbf{9 . 7 \%}$ | $\mathbf{1 0 . 2 \%}$ | $\mathbf{1 2 . 8 \%}$ | $\mathbf{7 . 2 \%}$ |
| :--- | :---: | :---: | :---: | :---: |
| S\&PIASX 200 GROSS AccumULATION INDEX* | $11.4 \%$ | $13.4 \%$ | $13.6 \%$ | $6.1 \%$ |

*Incorporates the benefit of franking credits for those who can fully utilise them.

Note: AFIC net asset per share growth plus dividend series is calculated after management fees, income tax and capital gains tax on realised sales of investments. It should also be noted that Index returns for the market do not include the impact of management expenses and tax on their performance.

AUSTRALIAN FOUNDATION<br>Investment<br>COMPANY<br>LIMITED

ABN 56004147120

## Half-year Report

31 December 2016

## COMPANY PARTICULARS

## Australian Foundation Investment Company Limited ("AFIC") <br> ABN 56004147120

AFIC is a Listed Investment Company. As such it is an investor in equities and similar securities on the stock market primarily in Australia.

| Directors: | Terrence A. Campbell AO, Chairman |
| :---: | :---: |
|  | Ross E. Barker, Managing Director |
| + | Jacqueline C. Hey |
|  | Graeme R. Liebelt |
|  | John Paterson |
|  | David A. Peever |
|  | Catherine M. Walter AM |
|  | Peter J. Williams |
| Company Secretaries: | Matthew J. Rowe |
| 18 | Andrew J.B. Porter |
| Auditor: | PricewaterhouseCoopers, Chartered Accountants |
| Country of | Australia |
| incorporation: |  |
| Registered office: | Level 21 |
|  | 101 Collins Street |
|  | Melbourne, Victoria 3000 |
| Contact Details: | $\begin{array}{ll}\text { Mail Address: } & \text { Level 21, } 101 \text { Collins St., Melbourne, Victoria } 3000 \\ \text { Telephone: } & \text { (03) } 96509911\end{array}$ |
| (1) |  |
| $\square$ | Facsimile: (03) 96509100 |
|  | Email: invest@afi.com.au |
|  | Internet address: www.afi.com.au |
|  | For enquiries regarding net asset backing (as advised each month to the |
|  | Australian Securities Exchange): |
| , | Telephone: 1800780784 (toll free) |
| Share Registrar: | Computershare Investor Services Limited |
| 1 | Mail Address: GPO Box 2975, Melbourne, Victoria 3001 |
|  | Yarra Falls, 452 Johnston Street, Abbotsford, Victoria |
|  | 3067 |
| 1 | AFIC Shareholder 1300662270 (Aus) |
|  | enquiry lines: 0800333501 (NZ) |
|  | +613 94154373 (from overseas) |
|  | Facsimile: (03) 94732500 |
| $\bigcirc$ | Internet: $\quad$ www.investorcentre.com/contact |
| $\square$ | For all enquiries relating to shareholdings, dividends and related matters, please contact the share registrar. |
| Securities Exchange | AFI Ordinary shares (ASX and NZX) |
| Codes: | AFIG 6.25\% 2017 Convertible Notes (ASX)- Mature 28 February 2017 |

## DIRECTORS' REPORT

The Directors present their report in relation to the half-year to 31 December 2016 on the consolidated entity ("the Group") consisting of Australian Foundation Investment Company Limited ("the Company" and "AFIC") and its subsidiary, Australian Investment Company Services Limited ("AICS").

## Directors

The following persons were Directors of the Company during the half-year and up to the date of this report:
T.A. Campbell AO (appointed September 1984)
R.E. Barker (appointed September 2001)
J.C. Hey (appointed July 2013)
G.R. Liebelt (appointed June 2012)
J. Paterson (appointed June 2005)
D.A. Peever (appointed November 2013)
C.M. Walter AM (appointed August 2002)
P.J. Williams (appointed February 2010)

## Review of the Group's operations and results

## Overview

The Company maintains a diversified portfolio of equity and similar securities, predominantly in entities listed on the Australian Securities Exchange. There has been no change in the nature of the Company's activities during the period. Its primary objectives are to pay dividends which, over time, will grow at a faster rate than inflation, and to generate attractive total returns in terms of growth in net asset backing plus dividends.

## Profit Performance and Dividend

Profit for the half-year was $\$ 118.3$ million, down $19 \%$ from the previous corresponding period.
The net profit per share for the six months to 31 December 2016 was 10.4 cents per share with an interim dividend declared of 10 cents per share fully-franked, the same as last year.

The portfolio return for the 6 months (measured by change in net asset backing per share plus dividends reinvested) was $8.6 \%$ compared to the return of the S\&P/ASX 200 Accumulation Index for the same period which was $10.6 \%$. AFIC's portfolio return is calculated after management fees, income tax and capital gains tax on realised sales of investments and does not reflect the value of franking credits or LIC credits attached to the dividends. Index returns for the market do not include the impact of management expenses and tax on their performance.

During the half-year 7.2 million shares were issued under the DRP, DSSP and the conversion of Convertible Notes, resulting in an additional $\$ 37.6$ million of capital (after costs).

## Auditors' independence declaration

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 12.

Rounding of amounts to nearest thousand dollars
The Group is of a kind referred to in the ASIC Corporations' (Rounding in Financial/Directors' Reports) Instrument 2016/191, relating to the "rounding off" of amounts in the directors' report and financial report. Unless specifically stated otherwise, amounts in the directors' report and financial report have been rounded off to the nearest thousand dollars in accordance with that Instrument.

This report is made in accordance with a resolution of the Directors.


Chairman
Melbourne
23 January 2017

## Auditor's Independence Declaration

As lead auditor for the review of Australian Foundation Investment Company for the half-year ended 31 December 2016, I declare that to the best of my knowledge and belief, there have been:
(a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
(b) no contraventions of any applicable code of professional conduct in relation to the review.


Charles Christie
PricewaterhouseCoopers

## Consolidated Income Statement for the Half-Year Ended 31 DECEMBER 2016

| Note | $\begin{array}{r} \text { Half-year } \\ 2016 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} \text { Half-year } \\ 2015 \\ \$ ’ 000 \end{array}$ |
| :---: | :---: | :---: |
| Dividends and distributions | 132,043 | 153,065 |
| Revenue from deposits and bank bills | 928 | 1,170 |
| Other revenue | 2,523 | 2,327 |
| Total revenue | 135,494 | 156,562 |
| Net gains/(losses) on trading portfolio and non-equity investments | (363) | 9,384 |
| Income from operating activities 3 | 135,131 | 165,946 |
| Finance \& related costs | $(6,597)$ | $(6,961)$ |
| Administration expenses | $(6,502)$ | $(7,327)$ |
| Profit before income tax expense | 122,032 | 151,658 |
| Income tax expense | $(3,745)$ | $(6,018)$ |
| Profit for the half-year | 118,287 | 145,640 |
| Profit is attributable to : |  |  |
| Equity holders (members) of Australian Foundation Investment Company Ltd | 118,023 | 145,534 |
| Minority Interest | 118,284 | 106 $\mathbf{1 4 5 , 6 4 0}$ |
|  | Cents | Cents |
| Basic earnings per share 9 | 10.40 | 13.23 |
| Diluted earnings per share 9 | 10.45 | 13.17 |

This Income Statement should be read in conjunction with the accompanying notes.

## Consolidated Statement of Comprehensive Income for the Half-Year ended 31 December 2016

|  | Half-Year to 31 December 2016 |  |  | Half-Year to 31 December 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Revenue } \\ \${ }^{\prime} 000 \end{array}$ | $\begin{array}{r} \text { Capital } \\ \$ \prime 000 \end{array}$ | Total \$'000 | Revenue \$'000 | $\begin{array}{r} \text { Capital } \\ \$, 000 \end{array}$ | $\begin{aligned} & \text { Total } \\ & \$, 000 \end{aligned}$ |
| Net Profit for the half-year | 118,287 | - | 118,287 | 145,686 | (46) | 145,640 |
| Other Comprehensive Income |  |  |  |  |  |  |
| (Items that will not be recycled through the Income Statement |  |  |  |  |  |  |
| securities in the investment portfolio |  |  |  |  |  |  |
| Deferred tax on above | - | $(130,335)$ | $(130,335)$ | - | 62,580 | 62,580 |
| Total other comprehensive income ${ }^{1}$ | - | 288,580 | 288,580 | - | $(152,204)$ | $(152,204)$ |
| (1) |  |  |  |  |  |  |
| Toial comprehensive income ${ }^{2}$ | 118,287 | 288,580 | 406,867 | 145,686 | $(152,250)$ | $(6,564)$ |
| $y$ |  |  |  |  |  |  |
| 1 Net capital income not accounted for through the Income Statement |  |  |  |  |  |  |
| ${ }^{2}$ This is the company's Net Return for the half-year, which includes the Net Profit plus the net realised and unrealised gains or losses on the Company's investment portfolio. |  |  |  |  |  |  |


|  | Half-Year to 31 December 2016 |  |  | Half-Year to 31 December 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revenue \$'000 | Capital \$'000 | Total \$'000 | Revenue \$'000 | Capital \$'000 | Total \$'000 |
| Total Comprehensive Income is attributable to: |  |  |  |  |  |  |
| Equity holders of Australian Foundation Investment Company Ltd | 118,023 | 288,580 | 406,603 | 145,580 | $(152,250)$ | $(6,670)$ |
| Minority Interest | 264 | - | 264 | 106 | - | 106 |
| (1) | 118,287 | 288,580 | 406,867 | 145,686 | $(152,250)$ | $(6,564)$ |

This Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

## Consolidated Balance Sheet as at 31 December 2016

|  | Note | 31 Dec 2016 \$'000 | 30 June 2016 \$'000 |
| :---: | :---: | :---: | :---: |
| Current assets |  |  |  |
| Cash |  | 70,397 | 155,903 |
| Receivables |  | 9,159 | 45,358 |
| Total current assets |  | 79,556 | 201,261 |
| $\square$ |  |  |  |
| iNon-current assets |  |  |  |
| Investment portfolio |  | 6,757,058 | 6,250,233 |
| Deferred tax assets |  | 1,770 | 1,034 |
| Total non-current assets |  | 6,758,828 | 6,251,267 |
| Total assets |  | 6,838,384 | 6,452,528 |
|  |  |  |  |
| Current liabilities |  |  |  |
| Payables |  | 4,863 | 20,932 |
| Tax payable |  | 7,817 | 14,393 |
| Convertible notes | 5 | 185,344 | 190,057 |
| Trading portfolio | 4 | 2,735 | 226 |
| Provisions |  | 3,110 | 3,636 |
| Total current liabilities |  | 203,869 | 229,244 |
|  |  |  |  |
| Non-current liabilities |  |  |  |
| Provisions |  | 979 | 1,796 |
| Deferred tax liabilities - investment portfolio | 6 | 936,415 | 812,947 |
| Jotal non-current liabilities |  | 937,394 | 814,743 |
| Total liabilities |  | 1,141,263 | 1,043,987 |
|  |  |  |  |
| Net Assets |  | 5,697,121 | 5,408,541 |
| Shareholders' equity |  |  |  |
| Share Capital | 7 | 2,559,006 | 2,521,441 |
| Revaluation Reserve |  | 2,056,416 | 1,767,628 |
| Realised Capital Gains Reserve |  | 440,687 | 457,593 |
| General Reserve |  | 23,637 | 23,637 |
| Retained Profits |  | 615,963 | 637,094 |
| Parent Entity Interest |  | 5,695,709 | 5,407,393 |
| Minority Interest |  | 1,412 | 1,148 |
| Total equity |  | 5,697,121 | 5,408,541 |

This Balance Sheet should be read in conjunction with the accompanying notes.

## Consolidated Statement of Changes in Equity for the Half-Year ended 31 December 2016



## Consolidated Statement of Changes in Equity for the Half-Year ended 31 Dec. 2016 (cont)



This Statement of Changes in Equity should be read in conjunction with the accompanying notes

## Consolidated Cash Flow Statement for the Half-Year Ended 31 December 2016

|  | Half-year 2016 \$'000 INFLOWS/ (OUTFLOWS) | Half-year 2015 \$'000 INFLOWSI (OUTFLOWS) |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Sales from trading portfolio | 20,119 | 103,152 |
| Purchases for trading portfolio | $(13,810)$ | $(65,871)$ |
| Interest received | 924 | 1,481 |
| Dividends and distributions received | 163,702 | 158,047 |
| ) | 170,935 | 196,809 |
| Other receipts | 2,521 | 2,330 |
| Administration expenses | $(7,982)$ | $(8,153)$ |
| Finance costs paid | $(6,349)$ | $(6,769)$ |
| Taxes paid | $(9,797)$ | $(11,192)$ |
| Net cash inflow/(outflow) from operating activities | 149,328 | 173,025 |
| Cash flows from investing activities |  |  |
| Sales from investment portfolio | 103,555 | 251,953 |
| Purchases for investment portfolio | $(207,522)$ | $(445,787)$ |
| Taxes paid on capital gains | $(7,635)$ | $(20,821)$ |
| Net cash inflow/(outflow) from investing activities | $(111,602)$ | $(214,655)$ |
| Cash flows from financing activities |  |  |
| Shares issued under Share Purchase Plan | - | 153,281 |
| Share issue costs | (61) | (391) |
| Dividends paid | $(123,171)$ | $(118,443)$ |
| Net cash inflow/(outflow) from financing activities | $(123,232)$ | 34,447 |
| $\square$ 年 |  |  |
| Net increase/(decrease) in cash held | $(85,506)$ | $(7,183)$ |
| Cash at the beginning of the half-year | 155,903 | 163,840 |
| Cash at the end of the half-year | 70,397 | 156,657 |

This Cash Flow Statement should be read in conjunction with the accompanying notes.

## Notes to the Financial Statements for the Half-Year ended 31 December 2016

## 1. Basis of preparation of half-year financial report

This general purpose half-year financial report has been prepared in accordance with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Act 2001.

This interim financial report does not include all the notes of the type normally included in an annual financial report. This report should be read in conjunction with the 2016 Annual Report and public announcements made by the Group during the half-year, in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

In the interests of transparency in its reporting, the Group uses the phrase "market value" in place of the AASB terminology "fair value for actively traded securities."

## 2. Financial reporting by segments

The Group consists of a Listed Investment Company and a subsidiary which provides administration services to it and to other Listed Investment Companies in Australia. It has no reportable business or geographic segments.
(a) Segment information provided to the Board

The internal reporting provided to the Board for the Group's assets, liabilities and performance is prepared on a consistent basis with the measurement and recognition principles of Australian Accounting Standards, except that net assets are reviewed both before and after the effects of capital gains tax on investments (as reported in the Group's Net Tangible Asset announcements to the ASX).

The relevant amounts as at 31 December 2016 and 31 December 2015 were as follows:
2016
\$
5.83
5.01
5.63

Before Tax
After Tax
(b) Other segment information

Segment Revenue
Revenues from external parties are derived from the receipt of dividend, distribution and interest income, and income arising on the trading portfolio.
The Company is domiciled in Australia and the Group's dividend and distribution income is predominantly from entities which maintain a listing in Australia. The Group has a diversified portfolio of investments, with only the Group's investment in Commonwealth Bank : 13.0\% and Westpac Bank : $10.8 \%$ comprising more than $10 \%$ of the Group's income (including trading portfolio) for the half-year ending 31 December 2016 (2015 : Commonwealth Bank : 12.3\%, Westpac Bank 11.9\%).
3. Income from operating activities

Half-year
2016
\$'000

Half-year
2015 \$'000

Income from operating activities is comprised of the following:
Dividends \& distributions

| - securities held in investment portfolio | 131,934 | 152,842 |
| :--- | ---: | ---: |
| $-\quad$ securities held in trading portfolio | 109 | 99 |
|  | 132,043 | 152,941 |

Interest income

- securities held in investment portfolio
- deposits and income from bank bills
928

Net gains/(losses) and write downs

- net gains from trading portfolio sales 655

9,286

- unrealised gains/(losses) in trading portfolio $(1,018)$
- gains/(losses) on non-equity investments
(363)

2,256
Administration fees received from other Listed Investment
Companies
Expenses recovered from other Listed Investment 133
Companies
Other expenses recovered 51
Other income 83 52

135,131

165,946

## 4. Current liabilities - trading portfolio

The Company enters into option contracts in the trading portfolio for the purpose of enhancing returns, offsetting risk or providing opportunities to acquire or sell securities at advantageous prices.

As at balance date there were call options outstanding which, if they were all exercised, would require the Company to deliver securities to the value of $\$ 102.4$ million (30 June 2016: $\$ 78.0$ million).

As at balance date the Company had outstanding put options which at the option of the purchaser may have required the Company to buy $\$ 24.5$ million worth of securities prior to the respective expiry dates if they were all exercised (30 June 2016 :\$1.2 million ).

## 5. Current liabilities - convertible notes

Current unsecured - convertible notes at amortised cost

31 December
2016
\$'000
185,344

30 June
2016
\$'000
190,057

There were $1,853,436$ convertible notes outstanding at 31 December 2016 each with a face value of $\$ 100$ which were issued on 19 December 2011 ( 30 June 2016: 1,904,768). These notes carry an interest entitlement of 6.25 per cent per annum. They may be converted at the option of the holder into ordinary shares based on a conversion price of $\$ 5.0864$ per share on 28 February or 31 August each year until 28 February 2017. Notes not converted will be redeemed at their face value on 28 February 2017. At 31 December 2016, the face value of the convertible notes was $\$ 185.3$ million (30 June 2016 : $\$ 190.5$ million). Terms of the notes are regulated under a trust deed between the Company and Australian Executor Trustees Ltd. As per the 2016 Annual Report, at issuance the residual value of the equity component of the convertible notes was calculated as nil. The Group has sufficient assets and access to existing debt facilities to meet any repayment obligations under the terms of the Trust Deed.

## 6. Deferred tax liabilities - investment portfolio

In accordance with AASB 112 Income Taxes, deferred tax liabilities have been recognised for Capital Gains Tax on the unrealised gain in the investment portfolio at current tax rates (30\%) totalling $\$ 936.4$ million (30 June 2016 : $\$ 812.9$ million). As the Directors do not intend to dispose of the portfolio, this tax liability may not be crystallised at this amount.
7. Shareholders' equity - share capital

Movements in Share Capital of the Company during the half-year were as follows:

| Date | Details | Notes | Number of shares '000 | Issue price \$ | Paid-up Capital \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 01/07/2016 | Opening Balance |  | 1,130,305 |  | 2,521,441 |
| (7) 30/08/2016 | Dividend Reinvestment Plan | i | 5,823 | 5.58 | 32,493 |
| 30/08/2016 | Dividend Substitution Share Plan | ii | 428 | n/a | - |
| 31/08/2016 | Convertible Note conversion | iii | 1,009 | 5.09 | 5,133 |
| Various | Unvested LTIP Share cancellation |  | (29) | n/a | (122) |
| Various | Other Share Capital adjustments |  | - |  | 61 |
| 31/12/2016 | Balance |  | 1,137,536 |  | 2,559,006 |

i The Company has a Dividend Reinvestment Plan under which some shareholders elected to have all or part of their dividend payment reinvested in new ordinary shares. Pricing of the new DRP shares was based on the average selling price of shares traded on the Australian Securities Exchange \& Chi-X automated trading systems in the five days from the day the shares begin trading on an ex-dividend basis.
ii The Company has a Dividend Substitution Share Plan under which some shareholders elected to forego all or part of their dividend payment and receive shares instead. Pricing of the new DSSP shares was done on the same basis as the DRP.
iii During the period, 51,332 6.25\% February 2017 convertible notes were converted into ordinary shares.
iv The Company introduced an on-market Buy-Back Programme in December 2000. This plan remains active. No shares were bought back during the period.
8. Dividends

Half-year
2016
\$'000

155,852
Dividends (fully franked) paid during the period
(excluding DSSP shares)

## Dividends not recognised at period end

Since the end of the half-year the Directors have declared an interim dividend of 10 cents per share fully franked. The aggregate amount of the proposed interim dividend expected to be paid on 24 February 2017, but not recognised as a liability at the end of the half-year is

113,754


9. Earnings per Share

Weighted average number of ordinary shares used as the denominator

Profit after tax for the half-year attributable to members of the Company

118,023

Cents
Basic earnings per share

## Diluted*

Weighted average number of ordinary shares attributable to
members of the Company
Weighted maximum number of potential shares as a result of
possible conversion

Profit after tax for the half-year attributable to members of the Company
Interest \& fees on convertible notes (after tax)
Adjusted profit after tax attributable to members of the Company

Number
1,135,136,382

36,779,110

1,171,915,492
\$'000
118,023
$\begin{array}{r}4,396 \\ \hline 122,419\end{array}$

## Cents

10.45

Half-year 2015

Number 1,100,344,692 \$'000

145,534

Number
1,100,344,692
$39,813,839$

1,140,158,531
\$'000
145,534

4,568
150,102

## Cents

Diluted earnings per share
13.17

Half-year 2015 \$'000

150,372
(14 cents per share)
*The calculation of diluted earnings per share for the half-year ended 31 December 2016 adjusts the profit or the net operating result attributable to ordinary equity holders and the weighted average number of shares on issue for the effect of the convertible notes on issue at 31 December 2016.
10. Events subsequent to balance date

Since 31 December 2016 to the date of this report there has been no event specific to the Company of which the Directors are aware which has had a material effect on the Group or its financial position.

## 11. Contingencies

At balance date Directors are not aware of any material contingent liabilities or contingent assets other than those already disclosed elsewhere in the financial report.

## DIRECTORS' DECLARATION

In the Directors' opinion:
(a) the financial statements and notes set out on pages 13 to 23 are in accordance with the Corporations Act 2001, including:
(i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
(ii) giving a true and fair view of the Group's financial position as at 31 December 2016 and of its performance, as represented by the results of the operations, changes in equity and cash flows, for the half-year ended on that date; and
(b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.
T.A. Campbell AO

Chairman
Melbourne
23 January 2017

# Independent auditor's review report to the members of Australian Foundation Investment Company Limited 

## Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Australian Foundation Investment Company Limited, which comprises the consolidated balance sheet as at 31 December 2016, the consolidated income statement and consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated cash flow statement for the half-year ended on that date, selected explanatory notes and the directors' declaration for Australian Foundation Investment Company Limited (the consolidated entity). The consolidated entity comprises the company and the entities it controlled during that half-year.

## Directors' responsibility for the half-year financial report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Australian Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including giving a true and fair view of the consolidated entity's financial position as at 31 December 2015 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Australian Foundation Investment Company Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

## pwc

## Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Australian Foundation Investment Company Limited is not in accordance with the Corporations Act 2001 including:
a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2016 and of its performance for the half-year ended on that date;
b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.


PricewaterhouseCoopers



Charles Christie
Melbourne
Partner
23 January 2017


[^0]:    * Indicates that options were outstanding against part of the holding.

